

YURIA-PHARM IS A UKRAINIAN PHARMACEUTICAL GROUP WITH A GLOBAL OUTLOOK



THE ONLY ONE OF THE TOP-5 UKRAINIAN PHARMACEUTICAL COMPANIES BUILT FROM THE GROUND UP

1990 FOUNDED

1998 YURIA-PHARM LTD. MANUFACTURING
ESTABLISHED IN CHERKASY



KEY BUSINESS DIRECTIONS

R&D

Manufacturing

Marketing

Distribution

YURIA-PHARM IN UKRAINE

3,3%* MARKET SHARE

#3 HOSPITAL DISTRIBUTOR IN
UKRAINE (7.8% MARKET SHARE)**

13,4% MARKET SHARE IN PARENTERAL
MEDICINES *

#3

BY TURNOVER*

Source:

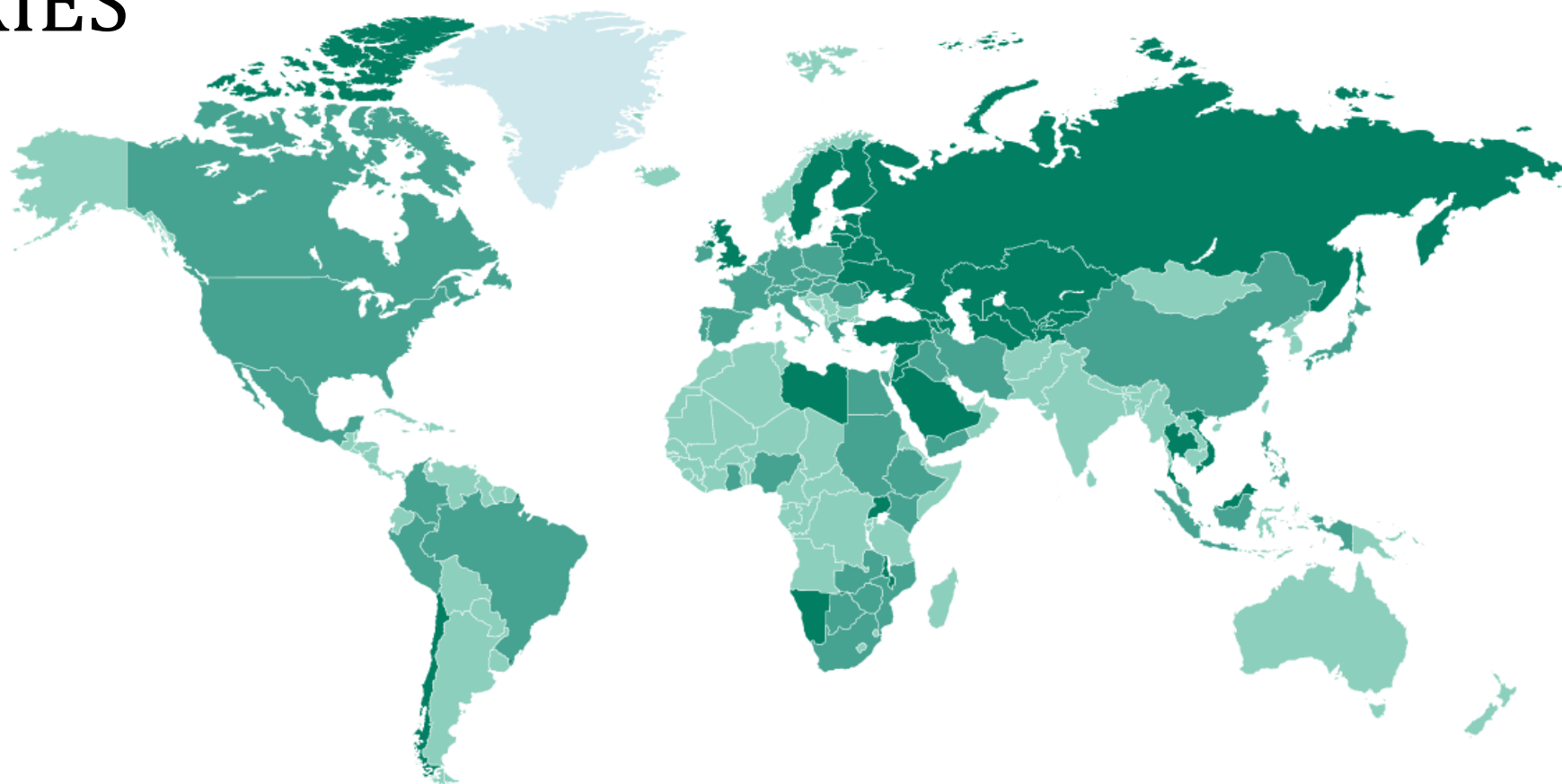
*Proxima, 2021, retail + hospital, published 02.22

** Proxima, Q1-Q4 2021, hospital, published 02.22

OPERATIONS IN
41+ COUNTRIES

25%

EXPORT SHARE



REGISTERED REPRESENTATIVE OFFICES

UZBEKISTAN

KAZAKHSTAN

TAJIKISTAN

KIRGHISIA

MOLDOVA

VIETNAM

600+ 20+

REGISTRATION
CERTIFICATES

NEW PRODUCTS
EVERY YEAR

INTENSIVE & RECOVERY



SBU Intensive & Recovery is the largest revenue contributor, accounting for over 70% of the corporation's turnover. This strategic business unit is actively engaged in:

- developing world-class original product concepts aimed at solving current clinical challenges
- enhancing existing products with new clinical strategies and indications, including “Wave Breaker” and “Long Haul”

INFECTION & RESPIRATORY



The Anti-infection & Respiratory SBU is a dynamic business unit with the highest number of new launches. The INCURE association, which is part of this SBU, works on anti-TB drugs with the aim of addressing the major social issue that is severe tuberculosis.

PAINLESS & ONCOLOGY



Antipain & Oncology strategic business unit is focused on more than just development and introduction of innovative products – but also on creating comprehensive approaches revolving around the combination of products with unique services involving personalization, drug combination, service, and information.

MEDICAL DEVICES & NEPHROLOGY



The MD & Nephrology strategic business unit includes such key portfolios as:

- hyaluronic acid products, a portfolio with high international potential and quick scalability
- functional waters (ReO), a portfolio with a high growth dynamic and the option to expand existing distribution channels
- peritoneal dialysis products for renal failure patients

PRODUCTION IN UKRAINE

41

PRODUCTION LINES

25, 000 m²

PRODUCTION AREA

290 mil

TOTAL PRODUCT UNITS / YEAR

- **204, 000, 000**

PHARMACEUTICAL
PRODUCTS

- **86. 000. 000**

MEDICAL DEVICES



PERSONALIZED PHARMACEUTICALS **UKRAINE**

953

RECIPES

1076

ORDERS FROM HEALTHCARE
FACILITIES

143, 914

PRIMARY PACKAGES

1800 m²

UNIQUE PRODUCTION SPACE

93

EXTEMPORAL PREPARATIONS



PRODUCTION IN ITALY (DIACO)

7

PRODUCTION LINES

33 mil

PRODUCT UNITS / YEAR

3,000 m²

PRODUCTION AREA

- **30,000,000**
INFUSIA
- **2,200,000**
COSMETIC
- **440,000**
MEDICAL DEVICE





DISTRIBUTION

33,000
m²

COMBINED WAREHOUSE SPACE
IN UKRAINE

- **9200 m²**
MTC MEDICAL CENTER LTD.
PHARMACY WAREHOUSES
- **21202 m²**
FINISHED PRODUCT WAREHOUSES
- **2300 m²**
YURIA-PHARM LTD.
PHARMACY WAREHOUSE



2800

like-minded associates

